

NKY KNOWS ADVANCED MANUFACTURING

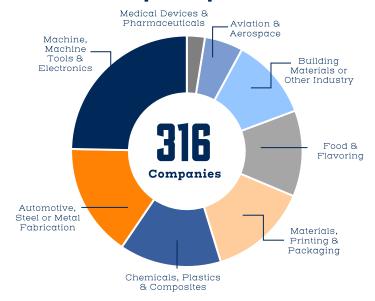
MAKE HERE. ACCESS TO ANYWHERE.

Northern Kentucky is well poised to support advanced manufacturing from R&D to production to the supply chain and access to your customers. Major manufacturing companies such as Mubea, Mazak, Safran Landing Systems, Axillon Aerospace, Fives, and Celanese have already chosen Northern Kentucky for its competitive business advantage.

SUBCLUSTERS:

- Automotive
- Aerospace
- · Food & Flavoring
- · Materials & Packaging
- · Medical Device Manufacturing

Northern Kentucky Advanced Manufacturing Companies by Sector



"The people in Northern Kentucky are our most valuable resource. Having access to the education and technology resources in the region helps us fuel innovative thinking and innovative ideas that are needed for advanced manufacturing. There's almost nothing we can't make when we put our minds to it. Mazak is proud to have our North American headquarters in Florence, KY."

Dan Janka, President, Mazak North America



Workforce Overview

With a labor shed of 1.5 million people and more than **50,000** people currently employed in <u>advanced manufacturing</u>, Northern Kentucky has a strong core of both professional and production workers. Supply chain programs, custom apprenticeships, and a highly recognized informatics program ensure that the future manufacturing workforce is equipped with skills and hands—on experience in engineering, operations, maintenance and repair, materials, data analytics, and information technology.

Advanced Manufacturing Industries in the Cincinnati MSA

INDUSTRY	EMPLOYEES	AVG. ANNUAL WAGES
Aerospace Product and Parts Manufacturing	11,644	\$160,097
Motor Vehicle Parts Manufacturing	9,466	\$81,450
Other Food Manufacturing	6,698	\$82,710
Converted Paper Product Manufacturing	5,747	\$67,841
Plastics Product Manufacturing	5,730	\$69,397
Beverage Manufacturing	3,808	\$68,695
Bakeries and Tortilla Manufacturing	3,093	\$54,217
Fruit and Vegetable Preserving and Specialty Food Manufacturing	1,295	\$75,699
Motor Vehicle Body and Trailer Manufacturing	817	\$62,090
Sugar and Confectionery Product Manufacturing	740	\$64,014
Resin, Synthetic Rubber, and Artificial and Synthetic Fibers and Filaments Manufacturing	712	\$97,620
Pulp, Paper, and Paperboard Mills	640	\$95,490
Motor Vehicle Manufacturing	170	\$122,235
Total	50,561	\$94,016

Source: JobsEQ Q3 2024; 2022 EY Target Industry Study

Major Employers

Headquarters

- Balluff
- · Bonfiglioli
- · Camco Chemical Co.
- Flottweg
- Mubea
- Mazak Corporation
- Perfetti Van Melle USA Inc.
- · Prysmian Group

Automotive Manufacturing

- Balluff
- · Celanese
- · Clarios
- · Johnson Controls
- Mubea
- · Robert Bosch Automotive Steering

Aerospace

- · Fives
- · GE Aerospace
- Meyer Tool
- · Safran Landing Systems
- · Skilcraft

Food & Flavoring

- 80 Acres Farms
- ADM Flavors
- Castellini
- Chick-fil-A Supply
- Darling Ingredients
- Ferrara
- Givaudan
- Lyons Magnus
- McLane Company
- Newly Weds Foods
- · New Riff Distilling
- Niagara Bottling
- Perfetti Van Melle USA Inc.
- Schwan's Company
- Tyson Foods Hillshire Brands
- United Dairy Farmers
- ZoomEssence

Materials & Packaging

- · Ancra Cargo
- Armor USA
- Flottman Company
- Novolex
- · R.A Jones
- Steinhauser
- Signode
- Summit Packaging Solutions
- · Verst Logistics
- Zumbiel Packaging

Medical Device Manufacturing

- · ABB Optical Group
- Beam Technologies
- Beckman Coulter Inc.
- · ZEISS Vision Care



Selected Occupations in the Cincinnati MSA to Support Advanced Manufacturing

OCCUPATION	EMPLOYEES	AVG. ANNUAL WAGES
Assemblers & Fabricators	14,981	\$44,900
Business Operations Specialists	48,838	\$83,600
Engineers	13,537	\$112,000
Food Processing Workers	6,891	\$39,700
Installation, Maintenance & Repairs	25,784	\$59,400
Material Moving Workers	69,658	\$43,500
Metal and Plastics Workers	16,358	\$52,400
Supervisors of Production Workers	5,705	\$74,300

Source: JobsEQ Q3 2024

Wage Comparison

REGION	AVG. ANNUAL WAGE
Northern Kentucky	\$61,400
Cincinnati	\$64,400
Columbus	\$65,700
Indianapolis	\$62,700
Louisville	\$56,200

Source: JobsEQ Q3 2024. Average wages reflect selected occupations based on SOC code.

"After considering various locations within the Perfetti Van Melle global network, it was clear that expanding our manufacturing capacity here in Northern Kentucky was the right choice, given the potential incentives offered to attract more jobgenerating investment by business to the region. The region has great proximity to our customers, a strong and diverse workforce base, and a thriving business support network. We're excited, as this KEIA incentive will help us continue making life sweeter and providing a great place to work in Northern Kentucky.*

Sylvia Buxton, President and CEO, Perfetti Van Melle North America

"Northern Kentucky is ideally located for us to easily provide Mubea products to our automotive OEM customers throughout the U.S. Our North America leadership team is based here and as we've grown our operations in NKY over the last 40+ years, we have received tremendous support from BE NKY and the community."

James Sheehan, CEO, Mubea North America